













# **CONTENTS**







All the figures discussed in this material are audited, consolidated. They are the provisional figures of GS E&C's performance in the first quarter of 2010. Please be aware that these figures are subject to any change once we close the book and the audit is completed. More detailed and accurate results will be released as soon as the audit is completed.

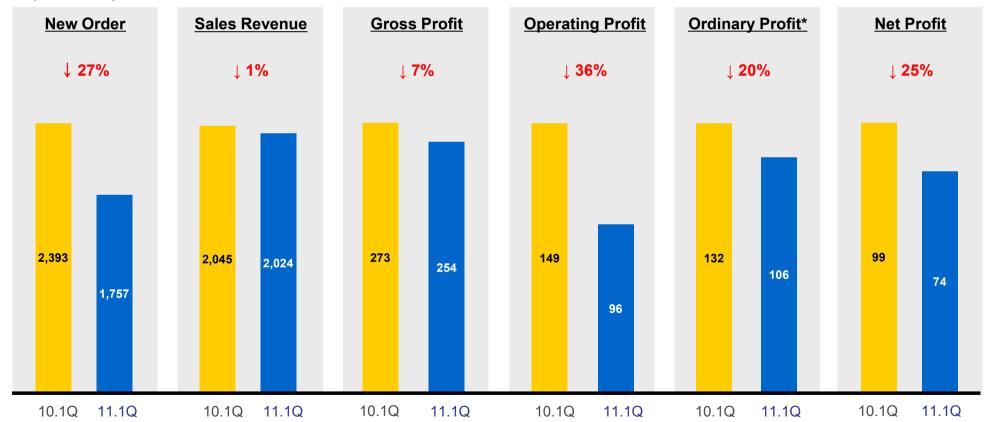






### New orders and operating profits have decreased 27% and 36% respectively.





<sup>\*</sup>Income before income taxes

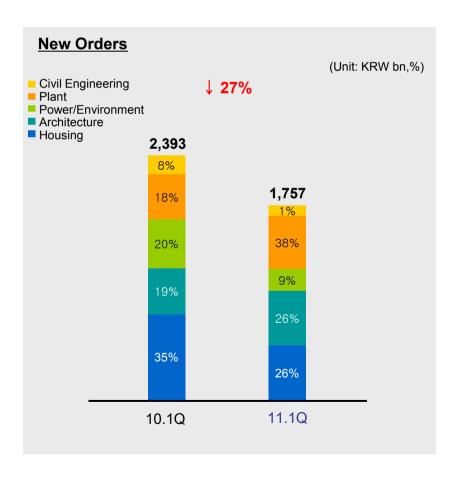
## **Business Performance – New Orders**







New orders are down 27% showing an decrease in civil engineering, power plant / environment, and housing division.



(Unit: KRW bn,%)

Division	10.1Q	11.1Q	Growth Rate
Civil Eng	184	20	-89%
Plant	433	665	51%
Power/ Environment	481	160	-67%
Architecture	448	450	0%
Housing	847	462	-45%
Total	2,393	1,757	-27%

**Major Projects** 

(Unit: KRW bn,%)

	Division		Projects	Amount
Civil	Public	T/K	Subway 917	3
Plant	Public	General	Kuwait LPG Tank	619
Power/ Environ.	Private	Group	Bugok 3 <sup>rd</sup> Power Plant	106
Arch.	Public	T/K	Rural Development Admin.	122
Housing	Private	General	Cheongjin 12~16 Area	265

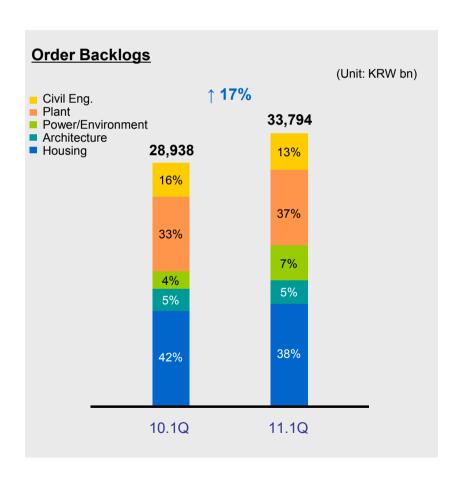
## **Business Performance – Order Backlogs**







Order backlogs are up 17%. We have 4.9 years work volume based on the annual revenue target for 2011, considering 11.1 trillion of provisional backlogs.



#### **Order Backlogs by**

(Unit: KRW bn)

Division	10.1Q	11.1Q	Growth Rate
Civil Eng.	4,649	4,356	- 6%
Plant	9,528	12,649	33%
Power/Environ.	1,260	2,302	83%
Architecture	1,330	1,769	33%
Housing	12,171	12,718*	4%
Total	28,938	33,794	17%

<sup>\*</sup>Provisional order backlogs in Housing div. (11.1 trillion) excluded.

- Plant : Increased in Collie Urea and oversea gas projects
- Power/Environ. : Increased in Barka3, Sohar2 and oversea power-plant projects
- Architecture : Increased in Public and Group Projects

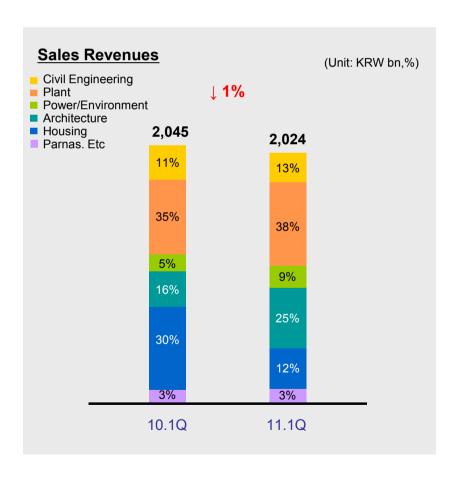
### **Business Performance – Sales Revenues**







Sales revenues have decreased by 1%, but sales revenues of Power / Environment and Architecture division have increased steadily.



#### **Revenues by Division**

(Unit: KRW bn,%)

Division	10.1Q	11.1Q	Growth Rate
Civil Eng.	224	256	14%
Plant	709	765	8%
Power/Enviror	112	180	61%
Architecture	321	509	58%
Housing	612	244	- 60%
Parnas. Etc	67	70	5%
Total	2,045	2,024	- 1%

#### **Comments**

• Power/Environ. : Increased in Barka3

• Architecture : Increased in P9 and new group projects

• Housing : Decreased due to completion of II-san and Yeon-San Xi

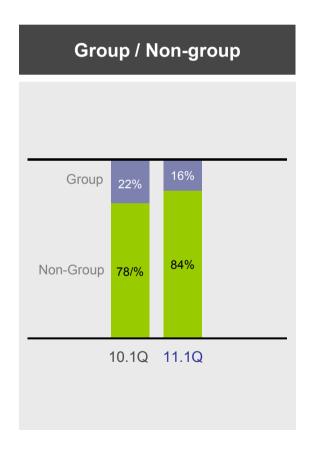
## **Business Performance – Revenue Origin by Sector**

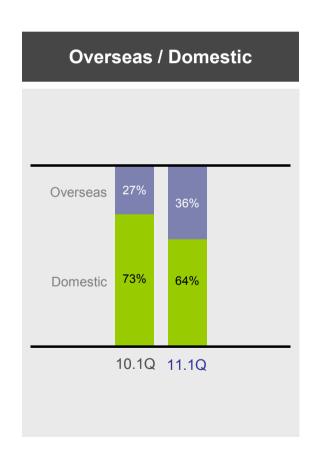


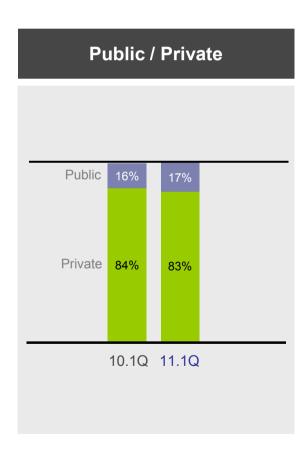




Sales revenues increased in oversea businesses.







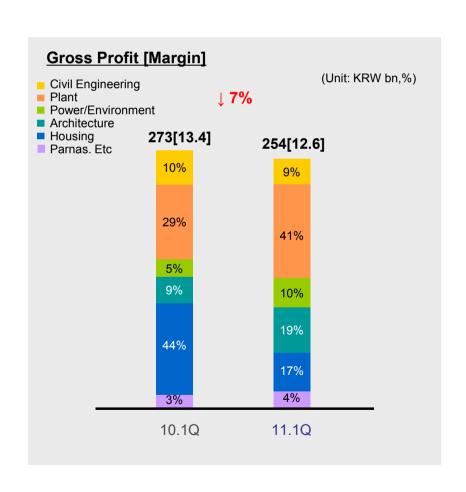
## **Business Performance - Profits**

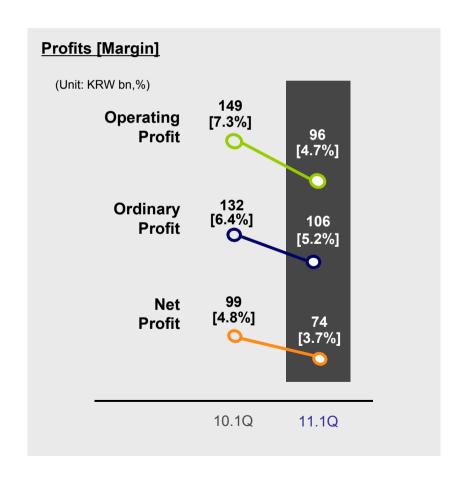






### Gross profit has decreased by 7%.



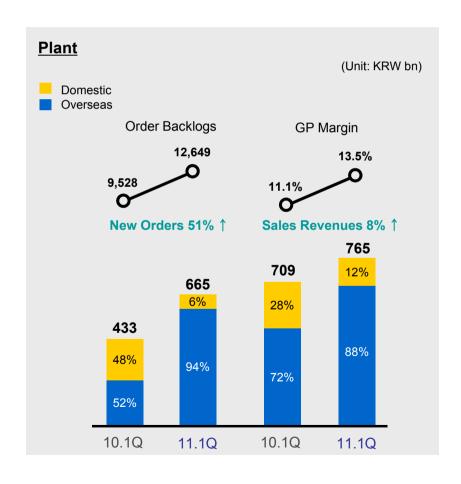








Sales revenues have increased due to the major projects in overseas.



- New Orders : Increased due to KNPC LPG Tank project in Kuwait.
- Revenue : Increased due to UAE RRE#2.
- GP Margin: Increased due to the costs saving in existing projects.

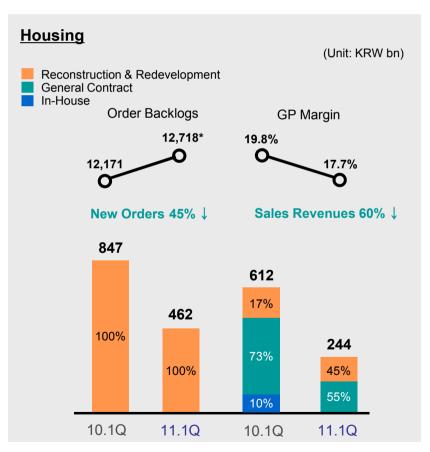
## **Business Performance – Housing**







New orders and sales revenues have decreased due to the depressed real estate and housing market.



<sup>\*</sup> Provisional order backlogs in Housing div. (11.1trillion) excluded.

- New Orders : Decreased due to depress the real estate and housing market.
- Revenue: Decreased due to completion of major projects such as II-san and Yeon-San Xi.
- GP Margin : Decreased QoQ due to the closing stage of projects.

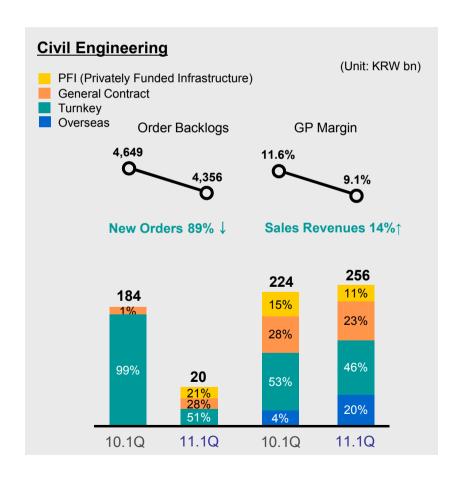
## **Business Performance – Civil Engineering**







New orders have decreased due to decline in public projects.



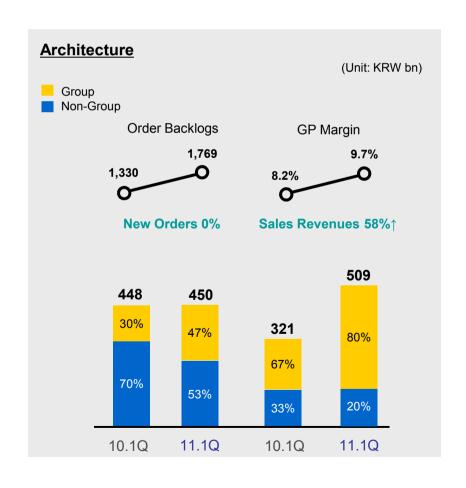
- New Orders : Decreased due to decline public projects.
- Revenue : Increased due to UAE RRE#7
- GP Margin : Decreased due to the projects in initial stage.







### Sales revenues have increased in group projects.



- New Orders : Increased in group orders.
- Revenue : Increased due to group projects such as P9, GS Square.
- G/P Margin : Costs saving in private projects.

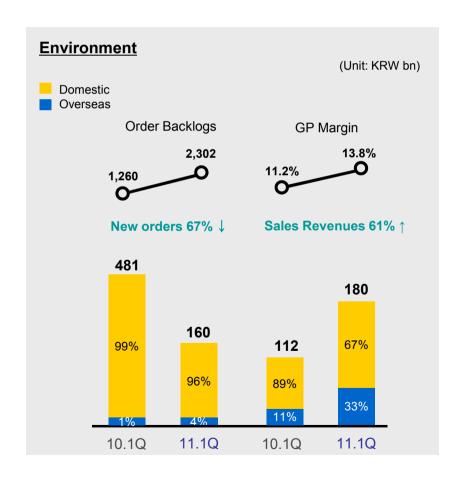
## **Business Performance – Power / Environment**







Sales revenues have soared due to new projects in overseas.



- New Orders : Decreased due to the base effect in the pervious year.
- Revenue: Increased due to Barka3 in Oman.
- G/P Margin: Increased due to the costs saving in existing projects.

# **Appendix – Statements of Financial Position (Summary)**







(Unit: KRW bn,%)

Account	07	08	09	10*	11.1Q*
Total Asset	5,739	8,182	8,946	11,047	11,430
Cash & Deposits	386	809	1,467	1,494	1,371
Trade Receivable	2,120	2,242	2,429	3,667	4,010
Inventories	424	457	429	419	409
Investments	888	1,839	1,628	995	1,012
Tangible Assets	1,089	1,412	1,422	2,347	2,330
Total Liablities	3,593	5,147	5,647	7,265	7,605
Trade Payables	1,357	1,483	1,366	1,680	1,809
Borrowings	463	772	972	1,323	1,402
Total Shareholder's Equity	2,146	3,035	3,299	3,782	3,825
Capital Stock	255	255	255	255	255
D/E Ratio	167.5	169.6	171.2	192.1	198.8

\*10 & 11.1Q : K-IFRS Consolidated

# **Appendix – Statements of Income (Summary)**







(Unit: KRW bn,%)

A	ccount	07	08	09	10*	11.1Q*
	Civil Eng.	796	657	833	1,048	256
	Plant	1,989	2,099	2,341	2,671	765
Sales	Power/Environ.	214	393	495	542	180
Revenues	Architecture	1,056	1,275	1,180	1,497	509
	Housing	1,957	2,442	2,528	2,354	244
	Parnas Etc	-	-	-	308	70
	Total	6,012	6,866	7,377	8,420	2,024
Gr	owth Profit	860	913	955	1,129	254
Selling &	Admin Expenses	418	435	387	537	139
Оре	erating Profit	442	478	568	629	96
Ord	linary Profit	567	549	508	578	106
N	let Profit	399	382	383	429	74

\*10 & 11.1Q : K-IFRS Consolidated

# Appendix – Major New Project List







(Unit: KRW bn	า	b	W	KR'	nit:	(Un	(
---------------	---	---	---	-----	------	-----	---

Division	Project	Contract Date	Contract Amour	Desc	ription
Civil Eng.	New Bundang Subway (Change of design)	January	14	Domestic	T/K
Plant	Kuwait KNPC LPG Tank LG Chemical 4AA Project	March March	619 21	Overseas Private	T/K Group
Power / Environment	Bugok 3 <sup>rd</sup> Power Plant Sincheon Sewage Treatment	January January	106 32	Public Public	General General
Architecture	Rural Development Admin.  LGD Gumi Module	January March	122 96	Public Private	T/K Group
Housing	Sosabon 5B Cheong Jin 12 ~16	January March	134 265	Private Private	Redevelop General



www.gsconstir.co.kr